

Message Text

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PAGE 01 CAIRO 13754 261636Z
ACTION NEA-11

INFO OCT-01 ISO-00 SS-15 SP-02 EB-08 INR-10 NSC-05
CIAE-00 AID-05 TRSE-00 COME-00 OMB-01 /058 W
-----126819 270413Z /23
R 261627Z MAY 78
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC 9638

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E.O. 11652:N/A
TAGS: BEXP, ETEL, EG
SUBJECT: GOE TELECOMMUNICATIONS IMPROVEMENT

REF: CAIRO 13596

1. IN MEETING WITH USAID DIRECTOR AND USAID STAFF ON MAY 25, MINISTER OF COMMUNICATIONS NAIN ABU TALEB MADE SOME POINTS ABOUT IMPORTANCE OF COMPETITIVE PROCUREMENT IN MEETING EGYPT'S LONG TERM TELECOMMUNICATIONS NEEDS AS WERE CLAIMED TO BE MADE BY ARETO DIRECTOR ABDULLAH IN REFTEL.

2. ABU TALEB STATED THAT HE WAS WELL AWARE THAT VARIOUS ORGANIZATIONS ARE GATHERING TO MAKE PROPOSALS AND TO SEEK NEGOTIATIONS FOR THIS BUSINESS ON A NON-COMPETITIVE BASIS. HE SAID HE IS SPECIFICALLY AWARE OF THE INTENTIONS OF THE CONTINENTAL/GTE/AT&T CONSORTIUM TO SEEK A NEGOTIATED POSITION. BUT HE SAID THIS WILL NOT BE ACCEPTABLE TO EGYPTIAN LEADERSHIP AND COMPETITION WILL PREVAIL. POLITICAL LEADERSHIP IS ALREADY AWARE OF THE CRITICALITY OF THIS POINT, ACCORDING TO ABU TALEB, AND ANY EFFORTS TO GO DIRECTLY TO SUCH LEADERSHIP AND AVOID THE TECHNICIANS INVOLVED WILL NOT SUCCEED IN OVERCOMING THIS INSISTENCE ON COMPETITION. ON THE OTHER HAND, IF A CONSORTIUM COMES FORWARD WITH PROPOSALS WHICH INVOLVE POSITIVE ADDITIVE
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FINANCING FEATURES, THIS WILL OBVIOUSLY BE TAKEN INTO ACCOUNT IN ANY SUCH COMPETITION. MATTHEWS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INDUSTRIAL DEVELOPMENT, TELECOMMUNICATION
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Copy: SINGLE
Draft Date: 26 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780516/aaaaamwl.tel
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 58613096-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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